

Launching a Commercial Telematics Program

Speakers



Sheri Scott
Principal & Consulting Actuary



Jonathan Matus
Founder & CEO



Ian Sweeney
GM Trov Mobility



Tetteh Otuteye
Director of Insurance





Speaker Bios

Sheri Scott

Principal and consulting actuary leading a Milliman Property & Casualty practice focusing on introducing InsurTech solutions into insurance rating and sales processes, and advanced rating techniques for emerging markets. Sheri's practice applies technology and advanced analytics to develop innovative insurance products for traditional and start-up insurers and the associated state regulatory rate filing support. These include on-demand, micro-duration, AV, and other emerging market products.

Jonathan Matus

CEO & Founder of Zendrive, a venture-backed startup re-imagining transportation and road safety through driver mobile analytics. Prior to Zendrive, Jonathan spent six years on various mobile and speech recognition projects at Facebook and Google. At Google, Jonathan was one of the early members of the Android team, helping to drive its growth to the best-selling mobile platform. He graduated cum laude from Harvard University with an Honors thesis on Artificial Intelligence. Jonathan lives in San Francisco.

Ian Sweeney

General Manager Mobility harnessing the change in the way people move through the world, creating micro-duration on-demand insurance solutions. Prior to Trov, Ian ran a boutique consulting firm called intersection X, supporting clients on go-to-market strategy. He has been involved in industries including racing cars, garage door openers, drones, telecoms, enterprise software, and executive jets.

Tetteh Otuteye

Director of Insurance at Waymo with responsibilities including the development and adaptation of actuarial methodology to evaluate AV risks across multiple emerging business models from automated ride hailing to trucking, oversight of internal and external claims operations, evaluation of Waymo's insurance purchasing strategy, and advising and negotiating with internal and external partners on insurance considerations for various commercial partnerships.

Questions

1. Commercial Auto insurance has had horrible results recent 5 years. What is driving this?
2. How can we improve results?
3. What data sources are best posed as inputs to fleet managers and insurance companies to asses risk?
4. What are modern auto insurance products doing that traditional insurance products are not?
5. How does insurance work in a world with autonomous vehicles?
6. What is the future of commercial auto insurance and how do you fit into this?
7. Questions from the audience?